

UPDATE

News of Developments in the Financial Sector and Related Areas

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Preferred Stock

In recent years bank holding companies and other financial institutions have become one of the largest issuers of preferred stock. The issuance of traditional preferred stock by a bank holding company will normally qualify as tier 1 capital. There are basically four types of preferred stock: (i) cumulative preferred, (ii) noncumulative preferred, (iii) participating preferred, and (iv) convertible preferred. Preferred stock will generally pay dividends either as a percent of par value or a specific dollar amount and are paid quarterly. In most cases preferred stock does not have voting rights and dividends will be cumulative.

Preferred stock is senior to common stock but is junior to creditors and bondholders. It is not unusual for preferred stock to have a call provision that allows the issuer to call the shares at any time or after a specific period of time such as five years.

Preferred stock may be cumulative or noncumulative. Cumulative preferred stock allows the holder to obtain dividend payments which were not paid in a timely manner by the issuer. If the issuer misses one or more dividend payments, then the holder has the right to receive these

missed payments before any dividends can be paid to the holders of the issuer's common stock. However, a holder of noncumulative shares does not have this right. In Interpretive Letter No. 1086, the Office of the Comptroller of the Currency authorizes a national bank to own fixed-rate cumulative preferred stock.

Participating preferred stock allows the holder to receive earnings over and above a specified dividend amount. Participating preferred stock is sometimes utilized as a poison pill in the event of an unwanted takeover by allowing the existing holders to buy more shares at a substantially reduced price.

Convertible preferred allows the holder to convert the shares into the issuer's common stock at a preset conversion price. Since convertible preferred stock allows for the opportunity for capital appreciation through the conversion into the issuer's common stock, the dividend will generally be lower than the dividend on non-convertible preferred stock.

A variation of preferred stock is known as trust preferred. Much of the increase in capital raised by bank holding companies between 2000 and 2007 was driven by the increased issuance of trust preferred securities. First issued in the early 1990's, trust preferred securities are debt-like instruments issued by bank holding companies to raise funds that may then be down streamed to bank subsidiaries as

equity capital. Payments to trust preferred investors are tax deductible for the bank holding companies that issued them, and the issuances are not dilutive to existing shareholders. Trust preferred securities began to be more widely issued after a 1996 ruling by the Federal Reserve Board allowing them to be counted as a component of capital at the holding company level. Recent regulatory changes in the computation of capital has discouraged the issuance of trust preferred by bank holding companies with consolidated assets over \$1 billion.

Between 2000 and 2007, trust preferred securities made up almost half of the volume of public equity issuance for bank holding companies. Although many bank holding companies were too small to issue their own trust preferred in public markets, by the early 2000's, investment bankers were increasingly securitizing small trust preferred issued by bank holding companies into pools known as collateralized debt obligations.

Section 171(b)(5) of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 allows a small bank holding company with consolidated assets under \$1 billion to issue trust preferred securities. The Federal Reserve Board's Small Bank Holding Company Policy generally provides that a small bank holding company is only tested for capital at the subsidiary bank level. As a result, there is no capital requirement at the holding company level of a small bank holding company and the proceeds from the sale of trust preferred securities can be contributed by the holding company to its subsidiary bank as additional tier 1 capital. More than 80% of all banking institutions in the United States are less than \$1 billion in asset size.

Trust preferred securities are typically issued as non-perpetual cumulative preferred stock by a wholly-owned trust subsidiary of a small bank holding company. The small bank holding company owns all of the common stock of the trust subsidiary. Revenue from the sale of the trust preferred securities by the trust subsidiary is exchanged for junior subordinated debentures issued by the small bank holding company. The debentures feature a coupon payment and term to maturity, which are identical to those of the trust preferred securities. Payments on the subordinated debt and the trust preferred securities are "interest only" until maturity. Although a Subchapter S corporation may not have more than one class of stock, trust preferred securities are not considered a separate class of stock and purchasers of trust preferred securities are not counted as additional shareholders in connection with the 100 shareholder limitation on a Subchapter S corporation.

Another form of preferred stock is known as noncumulative perpetual preferred stock. Noncumulative perpetual preferred stock is an excellent alternative to all bank holding companies including small bank holding companies. Although common stock should generally be the dominate form of capital for a bank holding company, noncumulative perpetual preferred qualifies as capital for all bank holding companies.

Noncumulative perpetual preferred may be issued at both the bank holding company level and the bank level in order to increase capital. Because noncumulative perpetual preferred is considered a separate class of stock, Subchapter S corporations are not eligible since they can only have one class of stock.

A coupon payment on noncumulative perpetual preferred is similar to trust preferred. Any redemption of noncumulative perpetual preferred is subject to regulatory approval. Noncumulative perpetual preferred has no voting rights and is perpetual, meaning that it has no final maturity date. Quarterly dividends are subject to board approval and are noncumulative if not paid. Unlike dividends paid on trust preferred securities, dividends paid on noncumulative perpetual preferred stock are not a tax deductible interest expense.

Our firm is available to answer questions on the benefits of issuing preferred stock and the placement of it with local investors and third parties.